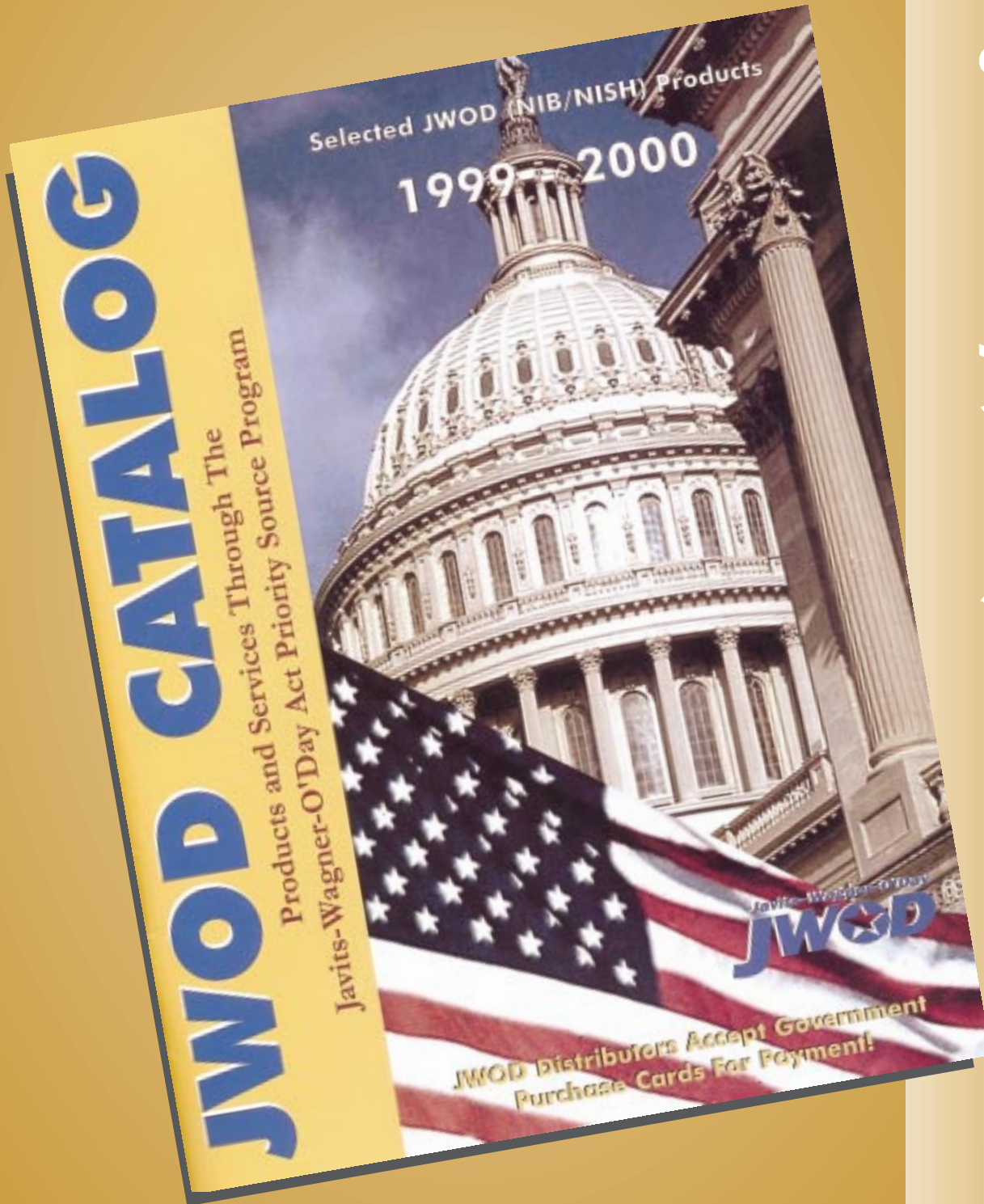


# NIB/NISH Javits-Wagner-O'Day (JWOD)



# *The JWOD Program: Easier than Ever, Better Than Ever...*

## **With 60 Years of Experience, the JWOD Program Continues to Innovate, Improve & Satisfy Federal Customers**

### **Introduction**

The Javits-Wagner-O'Day (JWOD) Program was established in 1971 (41 U.S.C. 46-48c) to increase employment and training opportunities for persons who are blind or have other severe disabilities. Its primary means of doing so is to direct Federal agencies to procure supplies and services furnished by nonprofit agencies employing such individuals. The JWOD Program is an outgrowth of 1938 legislation designed to create employment for people who are blind, and is a mandatory source program implemented through 41 CFR Chapter 51 and FAR Subpart 8.

While promoting a desirable social end, the JWOD Program represents good business. Benefits of the JWOD Program to the Federal Government and to the taxpayer include:

- High quality supplies (including SKILCRAFT® products) and services.
- Reasonable prices.
- Reduction of paperwork and pre/post-award costs.
- Central points of contact that solve problems and facilitate action.
- Support for community-based nonprofit organizations, which in many cases provide a wide range of rehabilitation services for people who are blind or have other severe disabilities.
- Reduced disability payments and increased tax revenues.

To many, the JWOD Program is an example of Government operating at its best. While the purpose of the Program is—first and foremost—to provide jobs and training for persons with severe disabilities, it does not represent a handout. To participate in the JWOD Program as Federal suppliers, nonprofit agencies employing persons who are blind or have other severe disabilities must demonstrate that they can offer quality supplies and services at reasonable prices.

Once supplies or services are added to the JWOD Program's **Procurement List**, the Government must purchase those items through the JWOD Program indefinitely; as long as such items are needed and nonprofit agency performance and production meet applicable standards.

### **The JWOD Team**

The Committee for Purchase From People Who Are Blind or Severely Disabled is responsible for administering the JWOD Program. An independent Federal agency consisting of 15 Presidentially appointed members and a small staff, the "Committee" determines which supplies and services are suitable for provision by nonprofit agencies and establishes the prices to be paid for them by the Government.

The Committee has designated two nonprofit organizations, National Industries for the Blind (NIB) and NISH (serving people with a range of severe disabilities), to provide associated State and private nonprofit agencies with technical, contract and marketing assistance. NIB and NISH coordinate many day-to-day activities of the JWOD Program, matching nonprofit agencies' capabilities with Federal requirements and serving as liaisons between the two.

JWOD-participating nonprofit agencies function in most respects like any other business supplying products and/or services to the marketplace. To participate in the JWOD Program, however, organizations must primarily serve people with disabilities. Specifically, at least 75 percent of each nonprofit agency's direct labor hours must be performed by people who are legally blind or who have other severe disabilities. In addition to employment, many JWOD-participating nonprofit agencies provide a variety of rehabilitation services including daily living skills, mobility instruction, vocational evaluations, supported employment in other community businesses and more.

JWOD work provides nonprofit agency employees with invaluable vocational opportunities that would not otherwise be available, resulting in additional income and increased independence for these individuals. These JWOD opportunities provide quality jobs and enable people who are blind or have other severe disabilities to attain marketable job skills.

### **JWOD Program Capabilities**

The JWOD Program provides a wide range of products and services to the Federal Government. For products, office supplies, hardware and cleaning items are the most prominent among GSA customers. Other categories include sewn goods, plastics, medical/surgical items, paints and chemicals. Each issue of *MarkeTips* contains several articles and announcements about JWOD items, many carrying the SKILCRAFT® brand name.

Quality is a key concern. Many JWOD-associated nonprofit agencies have on-site quality control labs where raw materials, in-process components and finished goods are evaluated and tested to meet customers' quality expectations and standards.

Service capabilities are numerous and continue to grow at a significant pace. From administrative services to mailroom operation to storage/distribution projects, persons who are blind or severely disabled are providing a wide range of services to Federal agencies. Contracting under the JWOD Program is an ideal vehicle to free up Federal staff to focus on their core missions. For more information about JWOD services, visit [www.jwod.gov/srvlist.htm](http://www.jwod.gov/srvlist.htm)

The JWOD Program is committed to developing, expanding and improving opportunities for vocational evaluation, training, employment and advancement of people who are blind or who have other severe disabilities so that more of those who want to work have the chance to do so.

## Making It Easy To "Do The Right Thing"

Purchasing JWOD supplies and contracting for JWOD services is the right thing to do, for the socioeconomic reasons described above and of course, because the JWOD Act requires it. But supporting the JWOD Program is also easy to do. It makes sense from both a business standpoint and from an environmental perspective.

The JWOD Program is a best value source, enabling Federal customers to meet needs with quality supplies and services, delivered on time, and at reasonable prices. From an environmental standpoint, JWOD products help Federal employees meet the recycled content requirements of Executive Order 13101 on "Greening the Government," while the JWOD Program also offers recycling and repair services.

Federal customers have several convenient options for ordering JWOD supplies. GSA has been the primary distributor of JWOD Program supplies for over 50 years, and JWOD products will continue to be available through GSA's distribution system, whether that system relies on Government depots or a "virtual platform" where products are shipped directly from the manufacturer to the end-customer.

JWOD Products are easy to find and order through **GSA Advantage!**<sup>™</sup> and through Boise Cascade and an increasing number of other commercial distributors (listed at [www.jwod.gov/splydist.htm](http://www.jwod.gov/splydist.htm)). Military customers can often find JWOD supplies at their installation's base supply center, many of which are now operated by JWOD-participating nonprofit agencies.

## The JWOD Program's Future

As Government procurement has changed, so to has the JWOD Program. The Committee, NIB and NISH are working on initiatives to make it even easier for our customers to identify and purchase JWOD supplies, or to outsource their service requirements to JWOD-participating nonprofit agencies.

A JWOD Supply Schedule is in the works with GSA, to offer JWOD customers all of the advantages associated with buying from Federal Supply Schedules. Watch for more information about the JWOD Schedule in upcoming *MarkeTips* issues and on **GSA Advantage!**<sup>™</sup>.

A new web site, [www.jwod.com](http://www.jwod.com), is being launched to provide Federal customers with convenient, one-stop shopping for JWOD products, with next-day delivery for the most common business and cleaning supplies. Over the next several weeks, [www.jwod.com](http://www.jwod.com) will be continually improved to offer more JWOD products and many convenient features. Products offered through [jwod.com](http://www.jwod.com) can also be ordered via 1-877-GET-JWOD or faxed to 1-877-FAX-JWOD.

In the service arena, nonprofit agencies are performing many new and innovative services in response to changing customer requirements. Document imaging, web site design and digitizing information services are just a few examples of the technologically advanced services available through the JWOD Program.

In some locations, nonprofit agencies also have the ability to perform central facility management contracts that go beyond performing a single janitorial contract. Using JWOD contractors to manage many services at one location removes the administrative burden from the Federal agency. This allows Government employees to focus on program areas instead of non-core or support functions that are nonetheless critical to maintaining the overall mission. Examples of these and other JWOD services are featured in this issue of *MarkeTips*.

As we begin the next century—and the new millennium—we look forward to the day when persons who are blind or severely disabled enjoy the same rate of employment as persons without disabilities. Even then, we see a place for the JWOD Program, helping those individuals with the most severe disabilities to lead more productive and independent lives. With your support, the JWOD Program will remain the Federal Government's first choice for products and services, easier than ever to use and better than ever in our value to the customer.

For more information, contact Eric Beale at (703) 603-7743; fax (703) 603-0644; or [ebeale@jwod.gov](mailto:ebeale@jwod.gov). or visit Schedules E-Library by clicking on the Schedules E-Library icon on the Virtual Campus web page. You can also access Schedules E-Library through **GSA Advantage!**<sup>™</sup> at: <http://www.fss.gsa.gov>.



## **JWOD Supplies; JWOD Training:**

### **Available at Your Convenience, Now On-line**

The Javits-Wagner-O'Day (JWOD) Program is your quality source for office supplies, cleaning products, hardware and paints, now and into the new millennium. The JWOD Program is committed to making its products readily available and easy to order, even after the scheduled closing of the GSA Depot system over the next several months.

The JWOD Program generates employment and training for Americans who are blind or who have other severe disabilities, by having these individuals supply quality products and services to the Federal Government. In fact, the JWOD Program is a mandatory source of supply for Federal employees. But more importantly, JWOD is good business—quality supplies, delivered when you need them, at reasonable prices.

#### **Exciting news from the JWOD Program:**

Over 1,600 of your favorite JWOD (including SKILCRAFT®) items are now available through [www.jwod.com](http://www.jwod.com), with next-day delivery available nationwide for the most popular office and general products. Customers may also use our new, easy phone/fax ordering numbers: call 1-877-GET-JWOD (877-438-5963) or fax to 1-877-FAX-JWOD (877-329-5963). Government purchase cards are accepted for payment.

You may also order JWOD (including SKILCRAFT®) products through any of our authorized commercial distributors—many are on GSA Schedule. Most JWOD commercial distributors also offer next-day, desktop delivery and competitive pricing. See our informational web page, [www.jwod.gov](http://www.jwod.gov) for a complete listing. Military customers are encouraged to visit their local base supply centers, several of which are operated by JWOD-participating nonprofit agencies and offer the full line of JWOD supplies.

#### **JWOD Training at your PC:**

The JWOD Program has partnered with the Federal Acquisition Institute to make JWOD training available via the Internet. Visit [www.faionline.com](http://www.faionline.com) to access **free** JWOD seminars for both purchase cardholders and contracting professionals. The seminars include exercises and self-tests to make learning about the JWOD Program interesting and fun. Upon completion, students may print a certificate of achievement. These seminars are a great way to expand or refresh your knowledge of the JWOD Program.

<b>JWOD Contact:</b>	<b>Eric Beale</b>
<b>Phone:</b>	<b>(703) 603-7743</b>
<b>Fax:</b>	<b>(703) 603-0655</b>
<b>E-mail:</b>	<b><a href="mailto:ebeale@jwod.gov">ebeale@jwod.gov</a></b>

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## **NISH National Conference Coming to Washington, DC in 2000!**

Mark your calendars for April 16-19 in the Year 2000. NISH is coming to town, Washington DC that is, with their National Conference. This year, we will dedicate April 18 to a Joint Summit Day for NISH, NIB, and the Committee for Purchase from People Who are Blind or Severely Disabled to assemble together. Check the NISH website at [www.nish.org](http://www.nish.org) for further information and updates.

## Skilcraft® Logo Clocks

Federal agency and military logos are now available on a variety of wall clocks made by Chicago Lighthouse Industries. The Chicago Lighthouse has been manufacturing battery-operated wall clocks for the Federal Government and Military for over 20 years.

New logo clocks are a great way to display pride in your military unit or celebrate a milestone by exhibiting your specific logo on a quality timepiece. These custom clocks are battery operated and feature a lightweight, slimline construction with a durable high-impact case and crystal. Clocks are accurate to 0.33 seconds per day and come with hardware for easy mounting on walls or workspaces. A variety of all clock models are easily customized and available to fit any work area. AA battery required.

Logo clocks are available through FEDSTRIP/MILSTRIP or **GSA Advantage!**™ our on-line shopping service at <http://www.fss.gsa.gov>. You must include a contact name, phone number, name of agency logo and the preferred logo location, raised or centered, in the exception data section.

Chicago Lighthouse has a large library of official Federal agency and military logos. If they do not have your logo on file, they will work with you to secure a copy from your agency. Contact the Chicago Lighthouse with any questions at 1-800-842-8624. U/I: EA

### 6" clock \$14.28

NSN: 6645-01-456-6035  
Color: Taupe

NSN: 6645-01-456-6029  
Color: Stone Gray

### 8" clock \$15.23

NSN: 6645-01-456-5008  
Color: Bronze

NSN: 6645-01-456-5011  
Color: White

NSN: 6645-01-456-5006  
Color: Black

NSN: 6645-01-456-5010  
Color: Taupe

NSN: 6645-01-456-5009  
Color: Stone Gray

### 12" Clock \$19.30

NSN: 6645-01-456-6018  
Color: Bronze

NSN: 6645-01-456-6021  
Color: White

NSN: 6645-01-456-6026  
Color: Black

NSN: 6645-01-456-6024  
Color: Taupe

NSN: 6645-01-456-6022  
Color: Stone Gray

NSN: 6645-01-456-6031  
Size: 8" (24 hour dial reading)  
Color: Bronze  
Price: \$17.48

NSN: 6645-01-456-6025  
Size: 12" (24 hour dial reading)  
Color: Bronze  
Price: \$21.08

NSN: 6645-01-456-6020  
Size: 12" (12-24 hour dial reading)  
Color: Bronze  
Price: \$19.30

NSN: 6645-01-456-6023  
Size: 12"  
Color: Walnut Hardwood  
Price: \$69.94

NSN: 6645-01-456-6019  
Size: 12"  
Color: Mahogany Hardwood  
Price: \$62.94

**GSA Contact:** Susan Kempler  
**Phonen:** (212) 264-2690  
**E-mail:** alan.levy@gsa.gov



## Keep it Together with NISH Office Products

The Javits-Wagner-O'Day Program provides a variety of office products for your everyday needs.

Try our infamous Paper Clips! Don't worry about scarring your important documents because this high quality, steel paper clip will not rust or leave marks on your paper.

Description: Paper Clip (Standard No. 1 size) Gem Pattern, 1/8" capacity

NSN: 7510-00-161-4292  
U/I: MX (1,000)  
Price: \$2.06

Have a project that a paper clip just can't get around? Then try our Paper Binder Clips! They can keep a tight grip on your papers with a spring-type clip made of tempered steel and handles that you can snap down for storage or remove for permanent binding.

Description: Clip, Binder, Medium – 1/2" capacity  
NSN: 7510-00-223-6807  
U/I: DZ  
Price: \$1.37

We can even help you with your filing! Make your life easier with our expandable accordion-style file organizers. Easy A-Z indexing available in a durable, soil resistant, leather pattern, letter size. Contains 30% recycled material.

Description: File Work Organizer, Book Type Opening, Letter Size, Expands to 30", 31 sections for daily filing  
NSN: 7520-00-286-1724  
U/I: EA  
Price: \$9.06

Our tape dispenser is made from 100% recycled plastic and holds up to 1/4" wide tape on a 1" core. It is weighted and has rubber feet to prevent it from sliding across your desk.

Description: Tape Dispenser  
NSN: 7520-00-240-2411  
Color: Black  
U/I: EA  
Price: \$1.70

**GSA Contact:** Peggy Bouyer  
**Phone:** (212) 264-5199  
**E-mail:** peggy.bouyer@gsa.gov

Need somewhere to keep all of your clipped papers? NISH agencies manufacture Heavy-Duty Pressboard File Folders – made of 50% recycled material – in both letter and legal size.

Description: File Folder, Red Pressboard Straight cut self tabs, no fastener  
NSN: 7530-00-985-7009  
U/I: HD (100)  
Price: \$48.19

**GSA Contact:** Cecilia Cooper  
**Phone:** (212) 264-0405  
**E-mail:** cecilia.cooper@gsa.gov

JWOD can also equip you with a durable, heavy gauge plastic 2" Round Ring Binder with pockets on the inside of the front and back covers. You can purchase this binder through **GSA Advantage!**<sup>TM</sup>

Description: Ring Binder  
NSN: 7510-00-782-2664  
Color: Gray  
U/I: EA  
Price: \$3.04

**GSA Contact:** Osra Steel  
**Phone:** (212) 264-4869  
**E-mail:** osra.steel@gsa.gov

Shipping and Storage Boxes to be used exclusively for retiring, storing and shipping non-current papers and magnetic tapes, etc., to the Federal Archives and Records Center or any place else you want to store records. Sturdy single wall construction with 275 p.s.i. bursting strength. Has holes for carrying at each end. Contains 40% post consumer materials.

Description: Shipping and Storage Box  
NSN: 8115-00-117-8249  
Size: 14-1/4" x 12" x 9-1/2"  
U/I: BD (25)  
Price: \$43.79

**GSA Contact:** Jeff Fleiseher  
**Phone:** (212) 264-5197  
**E-mail:** jeff.fleiseher@gsa.gov

**Windshield Washer Fluid:** For automobile windshield washer systems. Use year-round to wash windshields and prevent washer fluid from freezing. Nonabrasive concentrate will not damage automobile finish. Will not freeze at 0 degrees F. when properly diluted.

6850-00-926-2275  
Pint  
\$0.71

**Ice Scraper:** Heavy duty. For quickly clearing vehicle windows of snow and ice. Includes teeth on the back side of the blade.

7920-01-323-0793  
10" length, 3-1/2" blade width  
EA  
\$0.93

**Doormat:** For use in entryways to remove dirt from shoes. Made with rubber links fabricated from used automobile, truck and bus tires. Does not have an objectionable odor and will not damage or mar floors. With corrosion-resistant cross-wires, this mat is reversible, flexible and easy to roll for storage.

7220-00-238-8852	7220-00-224-6486
29 x 18 x 1/2"	50 x 24 x 1/2"
Natural	Natural
EA	EA
\$22.56	\$49.72

## Who Does Your Dirty Laundry?

Who takes care of your dirty laundry? If you don't want to, then send it on out to employees of the Javits-Wagner-O'Day (JWOD) Program. Over 8000 pounds of dirty laundry, per day, is handled by persons with disabilities working with NISH under the JWOD Program at the Portsmouth Naval Hospital.

NISH is the Navy's largest supplier of laundry services and the second largest supplier for the Army and the Air Force. We work with all the branches of the Department of Defense and the Veterans Administration. Here are some interesting facts to ponder:

Our Community Rehabilitation Programs have forty six federal laundry contracts totaling \$46 million worth of laundry per year.

Goodwill Industries of Southeast Wisconsin cleans a million pounds of laundry per month.

The Louise Eggleston Center turned a grocery store into a 10,000 square foot laundry establishment for the U.S. Navy hospital. This freed up space for them to expand necessary hospital areas.

Goodwill Industries of Milwaukee operates the second largest laundry operation in Southeast Wisconsin. They provide 24 hour turnaround for the Great Lakes Naval Training Center.

NISH's laundry services include JCAHO (Joint Commission for the Accreditation of Healthcare Organizations) compliancy for all new plants for hospitals. Our laundry services are also



environmentally friendly. Sixty percent of the water is recycled from rinse to wash.

Our laundry services include several options. We can build a plant to provide laundry service off-site. We can take over the operation of your laundry plant. We can also provide some employees to supplement your current workforce. The choice is yours. Just call on NISH and the Javits-Wagner-O'Day Program and we will take care of your dirty laundry!

If you would like to receive an administrative services video (approximate length, 5 minutes), please e-mail [vleighton@nish.org](mailto:vleighton@nish.org). For more information about administrative services that NISH provides in your state, contact the region that serves your state via email for more information.

### NEWS FLASH

**In our on-going efforts to fulfill your supply needs  
and provide you with quality products  
at cost-saving prices,  
we now offer a wider range of products  
than ever before. Check out our expanded inventory!**

## Need that Admin Job Completed In a Hurry? Turn to JWOD!

The services performed under the Javits-Wagner-O'Day (JWOD) are as vast and diverse as the people performing them. If your agency has fewer FTE's to devote to administrative and general support requirements, the JWOD Program might be the solution you're looking for.

While perhaps more commonly known for the custodial and ground maintenance work performed under the JWOD Program, nonprofit agencies have been performing services in the administrative and general support areas for years with a great deal of success. Services such as data entry, call center operation, order fulfillment and other clerical tasks are performed not only for federal customers, but in the private sector as well.

For example, at the GSA Field Office in Sacramento, California, Goodwill Labor Power provides the administrative services that include a variety of clerical tasks. John Habein, Senior Property Manager, GSA, Sacramento is happy with Goodwill's performance on this contract. Mr. Habein, (who also manages many NISH janitorial contracts) also said that he would recommend the JWOD Program to other GSA field offices that are looking to fill their administrative requirements.

Need to get a job done in a hurry or fill a position temporarily? Temporary administrative and general support services are also available through the JWOD Program. While the government is changing the way it procures products and services, as indicated in FAR Subpart 8.7, the JWOD has priority over all other sources for services.

In addition to a qualified nonprofit agency that provides quality work, you gain the additional assistance of NISH staff to provide technical assistance where needed.

Whether in the contract development stage or meeting budgetary constraints, NISH is there to work with you to get the job done. If you would like to receive an administrative services video (approximate length, 5 minutes), please e-mail [vleighton@nish.org](mailto:vleighton@nish.org). For more information about administrative services that NISH provides in your state, contact the region that serves your state via email for more information.

### E-mail Address

[eservices@nish.org](mailto:eservices@nish.org)

[sservices@nish.org](mailto:sservices@nish.org)

[scservices@nish.org](mailto:scservices@nish.org)

[ncservices@nish.org](mailto:ncservices@nish.org)

[nwservices@nish.org](mailto:nwservices@nish.org)

[wservices@nish.org](mailto:wservices@nish.org)

### States Served

CT, DE, DC, ME, MD, MA, NH  
NJ, NY, PA, RI, VT, VA, WV

AL, FL, GA, KY, MS, NC, SC,  
TN, Puerto Rico, Virgin Islands

AR, CO, KS, LA, MO, NM, OK, TX

IL, IN, IA, MI, MN, OH, WI

AK, ID, MT, NE, ND, OR, SD, WA, WY

AR, CA, HI, NV, UT, Guam, American  
Samoa, Trust Territories



**The JWOD Program—Your Source for a Dedicated Workforce!**



## What Do Your Files Look Like?

Are your files overflowing? Is your microfiche falling to pieces? Are you disorganized? If so, you need NISH's Document Imaging services. We can scan your documents and reformat your documents into searchable tools to make your life easier.

With the advent of electronic transfer, microimaging is becoming a thing of the past. NISH and the Javits-Wagner-O'Day (JWOD) Program provide employment opportunities for people with severe disabilities. Our Community Rehabilitation Programs have provided microfiche and microfilm services for years and now they can provide imaging, processing, and scanning services to accommodate your electronic transfer needs.

The Community Rehabilitation Programs associated with NISH have quite a track record! Here is one example:



### **Fairfax Opportunities Unlimited of Alexandria, VA has worked with the following:**

Banks - scanning signature cards

The Department of Agriculture (as a subcontractor for UNISYS) - scanning historical documents dating back to the 1930s

The Department of Rehabilitative Services - scanning Human Resource records, contracts, and inactive participants files

With a dedicated group of about twenty people with disabilities, Fairfax Opportunities Unlimited developed a separate division, *Precision Imaging*, devoted to document imaging services.

Community Rehabilitation Programs can help you with backfiling (archiving) and day forward conversion to keep you up to speed. You can search portions of your documents within a database to pull up history within seconds and improve customer service. Document imaging improves your efficiency.

We have agencies across the country just waiting to get you organized. Peckham Vocational Industries in Lansing, MI just added Document Imaging to their Facilities Management contract for DRMS. They are scanning and indexing administrative records. So, clean up your files with NISH and the Javits-Wagner-O'Day Program.

*For more information about Document Imaging capabilities in your area, please contact the NISH Regional Office that serves your state via the e-mail listed below.*

#### **E-mail Address**

eservices@nish.org

sservices@nish.org

scservices@nish.org

ncservices@nish.org

nwservices@nish.org

wservices@nish.org

#### **States Served**

CT, DE, DC, ME, MD, MA, NH  
NJ, NY, PA, RI, VT, VA, WV

AL, FL, GA, KY, MS, NC, SC,  
TN, Puerto Rico, Virgin Islands

AR, CO, KS, LA, MO, NM, OK, TX

IL, IN, IA, MI, MN, OH, WI

AK, ID, MT, NE, ND, OR, SD, WA, WY

AR, CA, HI, NV, UT, Guam, American  
Samoa, Trust Territories

**The JWOD Program – Your Source for A Dedicated Workforce!**

## Do You Want To Be a Winner?

Would you like to be a winner or just look like one? Check out NISH and the Javits-Wagner-O'Day's (JWOD) food service program. NISH has been very successful in providing food services for the government. These Community Rehabilitation Programs associated with NISH won the following awards:

In 1999, for their work at Kirtland Air Force Base's Thunderbird Inn Dining Hall, RCI, Inc. won the Air Force's Hennessy Award – Best Air Force Dining Establishment.

Black Hills Workshop won the Eubank Award – Best Small Base Services Award in 1998 for their work at Ellsworth Air Force Base's Bandit Inn.

In 1998, for their work at Naval Air Station Brunswick, Pathways was the runner-up for the Navy's Ney Award.

NISH's Community Rehabilitation Programs have received numerous awards over the years for their outstanding Food Services – these are just a few. And, we can handle the demand:

Three hundred Goodwill Industries employees serve 17,000 Navy personnel per day at the Great Lakes Naval Training Center in Illinois....That's 58,000 meals a day!

The Javits-Wagner-O'Day (JWOD) Program provides Full Food Service and Food Service Attendants to the Government. To date, our Food Service Program includes over 70 projects. More than 90,000 meals per day are served by an estimated 4,500 people with disabilities totaling \$90 million. Based on a recent study, NISH's food service program has saved the government \$7,078,364 by reducing Government entitlements and increasing payments to the Government by putting people with disabilities to work.

The Javits-Wagner-O'Day program offers fair and reasonable prices while doing a quality job for the Government. NISH provides technical assistance, such as the Food Service Estimating and Staffing Tool (FEAST) to help you determine the needs for a particular facility. Be a winner and choose NISH and the Javits-Wagner-O'Day Program for your Food Service needs.

If you would like to receive a copy of the Food Service video (approximate length, 5 minutes), please e-mail your request to [vleighton@nish.org](mailto:vleighton@nish.org). For more information about Food Service capabilities in your area, please contact the NISH Regional Office that serves your state via the e-mail listed below.

### E-mail Address

[eservices@nish.org](mailto:eservices@nish.org)

[sservices@nish.org](mailto:sservices@nish.org)

[scservices@nish.org](mailto:scservices@nish.org)

[ncservices@nish.org](mailto:ncservices@nish.org)

[nwservices@nish.org](mailto:nwservices@nish.org)

[wservices@nish.org](mailto:wservices@nish.org)

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AL, FL, GA, KY, MS, NC, SC,  
TN, Puerto Rico, Virgin Islands

AR, CO, KS, LA, MO, NM, OK, TX

IL, IN, IA, MI, MN, OH, WI

AK, ID, MT, NE, ND, OR, SD, WA, WY

AR, CA, HI, NV, UT, Guam, American  
Samoa, Trust Territories



**The JWOD Program – Your Source for A Dedicated Workforce!**

# Partnering With the JWOD Program in Central Facility Management

If you report to work at a federal location everyday, more than likely you are familiar with the Javits-Wagner-O'Day (JWOD) Program through the custodial and grounds maintenance contracts performed for GSA and other federal agencies. Nonprofit agencies that participate in the JWOD Program clean over 65 million square feet every day and night of the work week in federal office buildings located across the country.

The JWOD Program, NISH and its associated agencies work hard to provide quality service to the federal government, not only in the area of custodial service, but with many other types of services as well. And, as government procurement has changed, so too has NISH in responding to the contracting requirements of its federal customer. As federal agencies scramble to “do more with less” often times using one contractor to manage a number of smaller contracts at a site is a more attractive option than hiring multiple vendors. Whether its called central facility management, total facility management or contract bundling, the idea is the same—one contractor is responsible for performing and/or overseeing the successful management of many different service contracts required at one or more locations. NISH has gained experience and accolades in this arena over the last two years at the following locations:

Camp Bullis, Texas – Tasks performed include (but are not limited to) handling all environmental and hazardous materials, supplying all facility equipment (such as vacuum cleaners, front end loaders and lifts), refuse collection, landscaping, maintaining the electrical, plumbing, and fire extinguishing systems, maintaining interior and exterior finishes, and providing heating and air conditioning services.

USDA Beltsville, Maryland – Services performed at this location include, but are not limited to all electrical and plumbing work, custodial operations, grounds maintenance, food service, van shuttle, mail and copier services, and engineering services. Sixty-five people with disabilities work at the Beltsville campus, providing facilities management to over 350,000 square feet of office space.

Naval Station, Everett, Washington - Custodial Operations, grounds maintenance and mess attendant services are performed under this contract. The contract put together was significantly less than what the Navy had paid the previous year for the same three contracts, awarded to three separate vendors.

Total Facility Management contracts such as those mentioned above not only provide the government with a solution to its contracting problems, it provides jobs and training to people with severe disabilities. Another benefit of utilizing JWOD expertise in this arena is the opportunity to create successful partnerships with agencies that serve individuals who are blind and the small business community.

If you would like to receive a copy of the Central Facilities Management video (approximate length, 5 minutes), please e-mail your request to [vleighton@nish.org](mailto:vleighton@nish.org). For more information about Central Facility Mangement capabilities in your area, please contact the NISH Regional Office that serves your state via the e-mail listed below.

## E-mail Address

[eservices@nish.org](mailto:eservices@nish.org)

[sservices@nish.org](mailto:sservices@nish.org)

[scservices@nish.org](mailto:scservices@nish.org)

[ncservices@nish.org](mailto:ncservices@nish.org)

[nwservices@nish.org](mailto:nwservices@nish.org)

[wservices@nish.org](mailto:wservices@nish.org)

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 7920-01-440-9187 blue  
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